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FOR IMMEDIATE RELEASE

SPATIALinfo Announces Don Wadas as Executive Vice President of Global Sales and Marketing

SPATIALinfo names telecommunications veteran to expand its focus internationally

ENGLEWOOD, Colo. Jun. 6, 2011— [SPATIALinfo](http://www.spatialinfo.com) announces that Don Wadas has joined its executive management team as executive vice president of global sales and marketing. This announcement comes as SPATIALinfo wins two significant tier one contracts in the cable and telecommunications markets and is poised to expand internationally.

“Don’s experience, understanding of the market, leadership, and industry relationships around the world will allow us to accelerate our growth. The time is right for SPATIALinfo to leverage these wins and invest significantly in our sales and marketing efforts to expand globally,” said CEO Greg Foster.

Don has over 20 years of executive sales management experience with significant focus on building strong international relationships with tier one and tier two carriers in North and South America and building and leading international sales teams in European and Asia-Pacific markets.

Don’s past assignments include vice president and client business executive for strategic OSS Accounts at Amdocs, global vice president of sales for Telcordia’s next generation OSS product line, vice president of sales for Granite Systems (acquired by Telcordia), and global vice president of sales for Brix Networks (acquired by Exfo Inc.) While at Granite Systems and Brix Networks, Don transformed their sales focus and developed their channels. His efforts lead to significant revenue growth and ultimately to the acquisition of each company by key market leaders.

“I am very excited to join SPATIALinfo at this time. The recent tier one wins are proof points that we offer the leading physical network asset management solution in the market today. The time is right for SPATIALinfo to leverage these wins and to expand globally,” Wadas said of joining SPATIALinfo.

[About SPATIALinfo](#)

SPATIALinfo, with offices in Melbourne, Victoria and Englewood, Colorado, specializes in developing network-management software solutions for the cable and telecommunications industries. [SpatialSUITE products](#) make it easy for professionals to map, model and manage complex inside plant (ISP) and outside plant (OSP) communications networks. From the POI to the service address and everything in between, spatialSUITE’s performance makes it the ideal choice for businesses that want to leverage the network asset data of their fiber, copper and RF networks. For more information, please call Karinn Koback at +1 720 873 6880 x122 or visit www.spatialinfo.com.

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